



Avaya ENGAGE 2019 Agenda-at-a-glance

		Sunday
January 20, 2019		
Time	Session	Session Details
	ID	
8:00 AM – 12:00 PM	PRE-01	Equinox Bootcamp
(Pre-Conference)		Speaker: Kirk Jones, Avaya
		Additional Fee: \$300
	PRE-02	Workspaces for Elite
		Speaker: Nick Pearcey, Avaya
		Additional Fee: \$300
	PRE-03	Avaya Aura Packet Trace Tools and Trace Interpretation
		Speaker: Will Parker, Avaya
		Additional Fee: \$300
	PRE-04	Administrating IP Office
		Speaker: John Briggs, Avaya
		Additional Fee: \$300
	PRE-05	Proactive Outreach Manager Admin - Best Practices
		Speaker: Katie Miezza, Avaya
		Additional Fee: \$300
	PRE-06	Safeguard Your CX: Testing and Monitoring Strategies for the
		Enterprise
		Speaker: Kurt Dahlstrand, Empirix
		Additional Fee: \$300
1:00 – 1:30 PM	Attendee	Orientation
1:30 – 1:45 PM	Break	
1:45 – 2:45 PM	100	Having fun with IoT and Engagement Designer
(Breakout #1)		Speaker: Nick Kwiatowski, Michigan State University
	101	Best Practices for Avaya Session Border Controller for Enterprise
		Deployment
		Speaker: Jerome Joanny, Avaya
	102	Best Practices to Deploy Avaya Solutions on Public Cloud Platform
		Speaker: Rachit Trivedi, Avaya
	103	An Overview of AI for Customer Service
		Speaker: Valentine Matula, Avaya
	104	Customer Journey Mapping Drives Customer Satisfaction
		Speakers: Richard English
	105	Top 5 Ways To Get Better Support from Avaya
		Speaker: Carl Knerr, Avaya
	106	Selling and Deploying Audio & Video Conferencing Solution
		Speaker: Roberto Fogliardi, Avaya; Oliver Bengston, Avaya





	107	Variables Variables, How to Hea Variables to Cat Mara From Vour
	107	Variables Variables, How to Use Variables to Get More From Your Vectors
	100	Speaker: Larry Bankhead, Providence Health & Services
	108	Digital Transformation in Public Safety & Emergency Services
	100	Speaker: Markus Bornheim, Avaya
	109	Demystifying Unified Communications – Architecture, Deployment &
		Best Practices Part 1
		Speaker: Steven Romanelli, ConvergeOne
	110	Data Networking for Voice Professionals - Part 1
		Speaker: David Lover, ConvergeOne
	111	Devices Deployment & Management
		Speakers: Rifaat Shekh-Yusef, Avaya; Greg Pelton, Avaya
	112	Moving to SIP End Points – What You Need to Know
		Speaker: Bob Kent, ConvergeOne; Chuck Pursell, ConvergeOne
	113	Conversational Speech Applications with Avaya Experience Portal
		Speaker: Tore Christensen, Avaya; Hemang Shah, Avaya
2:45 – 3:00 PM	Break	
3:00 – 4:00 PM	200	Collaboration, Teams, Spaces or Slack OH MY!
(Breakout #2)		Speaker: Russell Singer, ConvergeOne; Andrew Prokop, ConvergeOne
	201	Avaya Breeze Client SDK Multi-Platform Support
		Speaker: Barry O'Connor, Avaya
	202	Designing, Implementing or Upgrading Telecom Solutions - Let's Talk to
		IT
		Speaker: Alex Morales, Davis Polk & Wardwell, LLP
	203	Sharing Our Healthcare ROI Stories – Roundtable
		Speaker: Tara Mahoney, Avaya
	204	What's New in Engagement Designer 3.5?
	-	Speaker: Stephen Durney, Avaya; Vishal Saxena, Avaya
	206	Mastering Avaya Endpoints for Your Contact Center
		Speaker: Diego Klajner, Avaya; Bill Jolicoeur, Avaya; Stephanie Long,
		Avaya; Brian Hillis, Avaya
	207	Oceana Attribute Routing 101
	207	Speaker: Shelley Shaffery, Avaya
	208	The Bots Are Coming To Your Contact Center Are You Ready?
	200	Speaker: Daniel Burgin, ConvergeOne
	209	Demystifying Unified Communications – Architecture, Deployment &
	205	Best Practices Part 2
		Speaker: Steven Romanelli, ConvergeOne
	210	Data Networking for Voice Professionals - Part 2
	210	Speaker: David Lover, ConvergeOne
	211	Avaya Solution Deployment Manager
		Speaker: Marc Fenneuff, Michigan State University
	212	
L	212	Avaya Learning: Enhancing Your Capability





		Speaker: Linda Thompson, Avaya; Jeff Smithies, Avaya	
	213	Battling Voice Spam and Robocalls in the Enterprise	
		Speaker: Richard Quattrocchi, Mutare; Alan Foss, Nomorobo	
4:00 – 4:15 PM	Break		
4:15 – 5:15 PM (Breakout #3)	300	SSL and TLS Encryption Certificates - Everything You Always Wanted to Know	
		Speaker: Dwight Reifsnyder, ConvergeOne	
	301	Avaya (ESNA) Officelinx – An Examination in Four Parts	
		Speaker: Robert Havens, RCT Technologies	
	302	Debugging Avaya SIP	
		Speaker: Andrew Prokop, ConvergeOne; David Lover, ConvergeOne	
	303	Avaya IoT Solution Demystified	
		Speaker: Thomas Roemer, Avaya	
	304	How to Mitigate the Risk of Voice Quality When Using a Cloud Solution	
		Speaker: Michel Lalonde, Branttel Networks	
	305	Integrating Avaya Vantage into Work Flows	
		Speaker: Vandana Brar, Avaya; Steve Brock, Avaya	
	306	Case Study: How Post-Call Surveys Drive Community Care Behavioral	
		Health's Call Center Excellence	
		Speaker: Virginia Bernaciak, CCBH; Lisa Wilkie, ConvergeOne; Maria	
		Simonton, Interactive Northwest, Inc.	
	307	The Impact of Automation in the Contact Center – Taking the Robot	
		Out of the Agent	
		Speaker: Bob Kent, ConvergeOne; Dustin Donaldson, ConvergeOne	
	308	Preparing for AI Based Applications	
		Speaker: Chanley Geveshausen, VOX Network Solution	
	309	Take Routing, Interoperability and Troubleshooting to the Next Level with Avaya Aura [®] Session Manager 8.0.1	
		Speaker: Lisa Marinelli, Avaya	
	310	Microsoft Integration - Federation with Equinox	
	010	Speaker: Kirk Jones, Avaya	
	311	Introduction to Avaya Equinox – Business Value Proposition and Differentiation	
		Speaker: Brad Black, Avaya; Paul Relf, Avaya	
	312	Avaya & Office 365: Understand the Integrations & Possible Pitfalls to	
	512	Accelerate Your Deployments!	
		Speaker: Tony McQueen, Carousel Industries	
5:15 – 6:00 PM	Break		
		Avaya Appreciation Event	
6:00 – 9:00 PM	Avaya A	Appreciation Event	





Monday January 21, 2019		
7:00 – 8:15 AM	Breakfo	
8:30 – 10:00 AM	-	l Session
10:00 – 10:15 AM	Break	
10:15 – 11:45 AM	400	The Future of Unified Communication in the Digital Workplace
(Roadmap Session #1)	400	Speaker: Paul Relf, Avaya
	401	TBD
	402	IP Office Roadmap
	.02	Speaker: Craig Iwata, Avaya
	403	Avaya Aura Platform Evolutions and Revolutions
		Speaker: Jeffrey Ridley, Avaya
	404	Avaya Contact Center Direction
		, Speaker: Bill Jolicoeur, Avaya
	405	Transforming in the Federal Space to Deliver Benchmark Customer
		Service At a Cost Savings
		Speaker: Craig Haskins, Avaya
	406	Avaya Communications Cloud
		Speaker: Bob Camel, Avaya
	408	Patient and Care Team Experience Management. Numbers and Stories
		Speaker: Tara Mahoney, Avaya
11:45 AM – 12:45 PM	Lunch	
12:45 – 1:45 PM	500	IP Numbers - Everything You Always Wanted To Know
(Breakout Session #4)		Speaker: Dwight Reifsnyder, ConvergeOne
	501	Introvert to Extrovert: Coming Out From Behind The Monitor
		Speaker: Terry Anstead, Delaware River and Bay Authority
	502	Certificates, System Manager, or your CA?
		Speaker: Chris Clauss, ConvergeOne
	503	Introduction to Amazon Cloud Infrastructure for Voice Engineers
		Speaker: Navjit Dhillon, Branttel
	504	Avaya's New IM and Presence Application
		Speaker: Kirk Jones, Avaya
	505	Sneak Peek: Automation & Orchestration
		Speaker: Jeffrey Ridley, Avaya
	506	Marriott/Starwood Contact Center Consolidation & Innovation
		Speaker: Charles Buffington, Avaya; Shane Artman, Avaya; Richard Lau,
		Marriott
	507	What You Can Do Today to Make Your Move to the Cloud Easier
		Speaker: Bob Kent, ConvergeOne; Greg Smith, ConvergeOne
	508	The Secrets of Europe's CX Disruptors: Lessons from the winners of the
		European Contact Centre & Customer Service Awards
		Speaker: Stuart Dorman, Sabio





	509	Over-the-Top SIP trunks using Avaya SBC-E
		Speaker: Gary Fallon, CSAA Insurance Group
	510	Stump the Experts: Revenge of the Audience
		Speaker: Nick Kwiatkowski, Michigan State University; David Lover,
		ConvergeOne; Andrew Prokop, ConvergeOne
	511	Avaya Intelligent Data as a Service - Unleashing the Power of Big Data
		for the Enterprise
		Speaker: Lisa Marinelli, Avaya
	512	Oceana Voice: From A to Z
		Speaker: Daniel Perles, Avaya
	513	Avaya Conversation Intelligence a New, Cloud Based, AI Centric Natural
		Language Processing Solution from Avaya
		Speaker: Ernie Wong, Avaya
1:30 – 4:30 PM	Avaya P	artner Forum
1:45 – 2:00 PM	Break	
2:00 – 3:00 PM	600	Communication Manager Programming - Tips and Tricks from an
(Breakout Session #6)		Expert Trainer
(Speaker: Mary Ponto, TeleTraining Services Inc
	601	Security, Compliance and the Cloud
	001	Speaker: Bob Camel, Avaya
	602	SIP Trunk Monitoring & Troubleshooting Best Practices
	002	Speaker: Tim Titus, PathSolutions
	603	Doing Lots of Work Fast Working with System Manager for Large Cut-
	005	Over
		Speaker: Nick Kwiatkowski, Michigan State University
	604	Avaya Essential Experience (J100-Series) - Introduction & Technical
	004	Overview
		Speaker: Gord Webster, Avaya
	605	Conversational AI: Separating Hype from Reality – How to Make AI
	005	Work for You
		Speaker: Thomas Hebner Nuance Communications; Brett Beranek,
		Nuance Communications
	606	Avaya Oceana: See How it is Transforming Customer Engagement at a
	000	Major Contact Center Outsourcer!
	607	Speaker: Stephen Durney, Avaya; Michael Baker, C3i Solutions What's New for Avaya Workforce Optimization – New Applications,
	007	
		Avaya AWFO Cloud now available(!) and a Midmarket Solution
	609	Speaker: Ken Carlo, Verint; Mike Butts, Avaya
	608	Avaya Aura Platform Security Check-List
	600	Speaker: Jeffrey Ridley, Avaya
	609	Microsoft Integration: Skype for Business and Teams
	640	Speaker: Barry O'Connor, Avaya
	610	Enhanced 911: The State of Montana





		Creatives Kevin Kita 011 Casses II C. Marth Elataban Avenus Jaff Haran
		Speaker: Kevin Kito, 911 Secure LLC; Mark Fletcher, Avaya; Jeff Unger,
	C11	State of Montana
	611	Blockchain from the Bottom Up
	613	Speaker: Andrew Prokop, ConvergeOne
	613	Legal Issues in AI-Based Customer Service
		Speaker: Valentine Matula, Avaya
	613	It's not just a Phone: Bridging the Gap Between Technology &
		Operations
		Speaker: Emily Stebbins, Hartford HealthCare; Pamela Miranda,
	-	Hartford HealthCare; Maura O'Donnell, Hartford HealthCare
3:00 – 3:15 PM	Break	
3:15 – 4:15 PM	700	Advanced Avaya Breeze Tips for Snap-In Developers
(Breakout Session #7)		Speaker: Andrew Prokop, ConvergeOne
	701	IAUG Councils: The Best Bang for Your Buck!
		Speaker: Chip Powell, California Office of Legislative Counsel
	702	Digitally Transforming Voice Messaging
		Speaker: Richard Quattrocchi, Mutare; Jeremy Parker, Mutare
	703	Why We Use SIP
		Speaker: Jeff Dhaenens, Volkswagen Group of America
	704	Why the Health of Your UC/CC Environment Needs an Effective End to
		End Monitoring and Management Solution!
		Speaker: Russell Singer, ConvergeOne
	705	Avaya Aura Security Certificates – Best Practices
		Speaker: Thomas Roemer, Avaya
	706	Oceana Next: Strategy and Roadmap Deep Dives
		Speaker: Joyce Fong, Avaya
	707	Avaya Aura Contact Center/Contact Center Select 7.x - New Features &
		Securing Your Customer Information & Achieving GDPR Compliance
		Speaker: Martin Walker, Avaya; Melissa Vestal, Chrysalis
	708	What are the Business Benefits of Public Cloud?
		Speaker: Frank Mirecki, BrantTel Networks
	709	Mostly Cloudy with a Chance of Scattered Emergencies
		Speaker: Mark Fletcher, Avaya
	710	Security and Fraud Prevention: Using Biometrics
	/10	Speaker: Thomas Hebner, Nuance Communications
	711	Avaya Workflow Breakthroughs: See how Engagement Designer 3.5 is
	,	Changing the Way the World Automates Processes
		Speaker: Stephen Durney, Avaya
	712	Utility Server with Avaya Aura Device Services
	/ 12	Speaker: Kirk Jones, Avaya
4:15 – 4:30 PM	Break	Speaker, Kirk Jones, Avaya
		ns Evno Oponing Decontion & Evnoriouse Thester
4:30 – 7:00 PM	Solution	ns Expo Opening Reception & Experience Theater





		Tuesday	
		January 22, 2019	
7:00 – 8:15 AM	Breakfast		
8:30 – 9:30 AM	800	Why E911 is a Hot Topic and How Avaya can Help Fix It	
(Breakout Session #8)		Speaker: Mark Fletcher, Avaya; Hank Hunt	
· · · ·	801	Are You Still Complaining About SIP Trunking Best Practices?	
		Speaker: Samy Nashaat, CCNA	
	802	TBD	
	803	CM 6.3 Physical to CM 7.0 Virtual – A Customer's Perspective: Avaya +	
		VMware	
		Speaker: Dustin Fails, ACS Technologies	
	804	"How are You Protecting My Privacy?" – Meeting the Digital Privacy	
		Challenge	
		Speaker: Glen Taylor, Interactive Northwest, Inc.	
	806	Empower Your Agents to Navigate a Superior Customer Experience	
		Speaker: Ravi Devendran, Avaya; Mike Butts, Avaya	
	807	How Avaya Aura System Manager and Avaya's Online Tools Deliver the	
		Vision of UC Management	
		Speaker: Kyle Hodess, TELUS	
	808	Avaya Omnichannel Solutions Deployment Options - Public, Private	
		Cloud, On-Prem, Oceana	
		Speaker: Joyce Fong, Avaya	
	809	To Afiniti and Beyond!	
		Speaker: William Jolicoeur, Avaya; Stephanie Long, Avaya	
	810	Equinox Clients Deployment Tips and Tricks – Part 1	
		Speaker: David Lover, ConvergeOne	
	811	Avaya Mobile Experience Real World Demos for DX & Agent Experience	
		Speaker: William Fleming, Avaya; Pierre Fournier, Avaya	
	812	Migrating, Licensing, Design & Quoting Avaya Officelinx	
		Speaker: Cyril Dowling, Avaya	
	813	Harvesting the Plethora of External Datato Create Actionable Insights	
		Speaker: Michael Sisselman, Avaya	
9:30 – 9:45 AM	Break		
9:45 – 10:45 AM	900	How Texas Tech Improves Campus Safety	
(Breakout Session #9)		Speaker: Mark Wright, Texas Tech University System	
	901	The Positive Path to Change	
		Speaker: Seth Chancy, Ascenditur	
	902	Just Stop Already! Dealing with SPAM and Robocalls.	
		Speaker: Tyler Preder, University of Washington	
	903	Migration from CM6.3 to Aura 7 on PODfx	
		Speaker: Larry Roberts, Comcast; David Epler, Avaya	
	904	Avaya Cloud Notification System	





[
		Speaker: Michael Seeley, Avaya; Darryl Jackman, Marine Rescue
		Technologies
	905	Advanced Vectoring: Variables are your friend
		Speaker: Mary Doran, Cartus
	906	Maximizing your outreach results seamlessly with Avaya Outbound
		Solutions
		Speaker: Michael Gruen, Avaya; Andrea Castillo, Avaya
	907	SMGR Roles and Roles-Based Access.
		Speaker: David Franz, ConvergeOne
	908	Next Steps for CS1000 Customers
		Speaker: Mike Kuch, Avaya
	909	How Afiniti works!
		Speaker: Ain Chishty, Afiniti
	910	Equinox Clients Deployment Tips and Tricks – Part 2
		Speaker: David Lover, ConvergeOne
	911	Simplified Application Development from Avaya Services: The
		Continuous Development Framework Offer
		Speaker: Valentine Matula, Avaya
	912	Using Avaya Equinox in a Healthcare Environment to Provide Better
		Patient Care
		Speaker: J Zucchetto, Cerium Networks
11:00 AM – 2:30 PM	Solutions	s Expo & Experience Theater
11:00 AM – 2:30 PM 12:15 – 1:30 PM	Solutions	
		s Expo & Experience Theater
12:15 – 1:30 PM	Lunch General	s Expo & Experience Theater
12:15 – 1:30 PM 2:30 – 4:30 PM	Lunch General	s Expo & Experience Theater Session s Expo "Tuesday Night Lights" Networking Reception
12:15 – 1:30 PM 2:30 – 4:30 PM	Lunch General	s Expo & Experience Theater Session s Expo "Tuesday Night Lights" Networking Reception Wednesday
12:15 – 1:30 PM 2:30 – 4:30 PM 4:30 – 7:00 PM	Lunch General Solutions	s Expo & Experience Theater Session s Expo "Tuesday Night Lights" Networking Reception Wednesday January 23, 2019
12:15 – 1:30 PM 2:30 – 4:30 PM 4:30 – 7:00 PM 10:15 – 11:15 AM	Lunch General	s Expo & Experience Theater Session s Expo "Tuesday Night Lights" Networking Reception Wednesday January 23, 2019 How Understanding Your Caller Behavior Can Help Optimize Your Call
12:15 – 1:30 PM 2:30 – 4:30 PM 4:30 – 7:00 PM	Lunch General Solutions	s Expo & Experience Theater Session s Expo "Tuesday Night Lights" Networking Reception Wednesday January 23, 2019 How Understanding Your Caller Behavior Can Help Optimize Your Call Center Operation: A Blue Cross and Blue Shield of Louisiana Case Study
12:15 – 1:30 PM 2:30 – 4:30 PM 4:30 – 7:00 PM 10:15 – 11:15 AM	Lunch General Solutions	s Expo & Experience Theater Session s Expo "Tuesday Night Lights" Networking Reception Wednesday January 23, 2019 How Understanding Your Caller Behavior Can Help Optimize Your Call Center Operation: A Blue Cross and Blue Shield of Louisiana Case Study Speaker: Walter Rolandi, PhD, Swampfox Technologies; Mattias
12:15 – 1:30 PM 2:30 – 4:30 PM 4:30 – 7:00 PM 10:15 – 11:15 AM	Lunch General Solutions	s Expo & Experience Theater Session s Expo "Tuesday Night Lights" Networking Reception Wednesday January 23, 2019 How Understanding Your Caller Behavior Can Help Optimize Your Call Center Operation: A Blue Cross and Blue Shield of Louisiana Case Study Speaker: Walter Rolandi, PhD, Swampfox Technologies; Mattias Liljeberg; Will Hayes, Swampfox Technologies
12:15 – 1:30 PM 2:30 – 4:30 PM 4:30 – 7:00 PM 10:15 – 11:15 AM	Lunch General Solutions	Session Session Session Session Wednesday January 23, 2019 How Understanding Your Caller Behavior Can Help Optimize Your Call Center Operation: A Blue Cross and Blue Shield of Louisiana Case Study Speaker: Walter Rolandi, PhD, Swampfox Technologies; Mattias Liljeberg; Will Hayes, Swampfox Technologies Unified Communications – Monitoring and Troubleshooting Tools
12:15 – 1:30 PM 2:30 – 4:30 PM 4:30 – 7:00 PM 10:15 – 11:15 AM	Lunch General Solutions	Session Session Wednesday January 23, 2019 How Understanding Your Caller Behavior Can Help Optimize Your Call Center Operation: A Blue Cross and Blue Shield of Louisiana Case Study Speaker: Walter Rolandi, PhD, Swampfox Technologies; Mattias Liljeberg; Will Hayes, Swampfox Technologies Unified Communications – Monitoring and Troubleshooting Tools Speaker: Steven Romanelli, ConvergeOne
12:15 – 1:30 PM 2:30 – 4:30 PM 4:30 – 7:00 PM 10:15 – 11:15 AM	Lunch General Solutions	Session Session Session Session Wednesday January 23, 2019 How Understanding Your Caller Behavior Can Help Optimize Your Call Center Operation: A Blue Cross and Blue Shield of Louisiana Case Study Speaker: Walter Rolandi, PhD, Swampfox Technologies; Mattias Liljeberg; Will Hayes, Swampfox Technologies Unified Communications – Monitoring and Troubleshooting Tools Speaker: Steven Romanelli, ConvergeOne You Could be Losing Time by NOT Using System Manager
12:15 – 1:30 PM 2:30 – 4:30 PM 4:30 – 7:00 PM 10:15 – 11:15 AM	Lunch General Solutions	s Expo & Experience Theater Session s Expo "Tuesday Night Lights" Networking Reception Wednesday January 23, 2019 How Understanding Your Caller Behavior Can Help Optimize Your Call Center Operation: A Blue Cross and Blue Shield of Louisiana Case Study Speaker: Walter Rolandi, PhD, Swampfox Technologies; Mattias Liljeberg; Will Hayes, Swampfox Technologies Unified Communications – Monitoring and Troubleshooting Tools Speaker: Steven Romanelli, ConvergeOne You Could be Losing Time by NOT Using System Manager Speaker: David Franz, ConvergeOne
12:15 – 1:30 PM 2:30 – 4:30 PM 4:30 – 7:00 PM 10:15 – 11:15 AM	Lunch General Solutions	s Expo & Experience Theater Session s Expo "Tuesday Night Lights" Networking Reception Wednesday January 23, 2019 How Understanding Your Caller Behavior Can Help Optimize Your Call Center Operation: A Blue Cross and Blue Shield of Louisiana Case Study Speaker: Walter Rolandi, PhD, Swampfox Technologies; Mattias Liljeberg; Will Hayes, Swampfox Technologies Unified Communications – Monitoring and Troubleshooting Tools Speaker: Steven Romanelli, ConvergeOne You Could be Losing Time by NOT Using System Manager Speaker: David Franz, ConvergeOne Avaya Desktop Experience Overview (for Avaya and Open SIP
12:15 – 1:30 PM 2:30 – 4:30 PM 4:30 – 7:00 PM 10:15 – 11:15 AM	Lunch General Solutions	Session Session Session Session Sexpo "Tuesday Night Lights" Networking Reception Wednesday January 23, 2019 How Understanding Your Caller Behavior Can Help Optimize Your Call Center Operation: A Blue Cross and Blue Shield of Louisiana Case Study Speaker: Walter Rolandi, PhD, Swampfox Technologies; Mattias Liljeberg; Will Hayes, Swampfox Technologies Unified Communications – Monitoring and Troubleshooting Tools Speaker: Steven Romanelli, ConvergeOne You Could be Losing Time by NOT Using System Manager Speaker: David Franz, ConvergeOne Avaya Desktop Experience Overview (for Avaya and Open SIP Deployments)
12:15 – 1:30 PM 2:30 – 4:30 PM 4:30 – 7:00 PM 10:15 – 11:15 AM	Lunch General 3 Solutions 1000 1001 1002 1003	Session Session Session Sexpo "Tuesday Night Lights" Networking Reception Wednesday January 23, 2019 How Understanding Your Caller Behavior Can Help Optimize Your Call Center Operation: A Blue Cross and Blue Shield of Louisiana Case Study Speaker: Walter Rolandi, PhD, Swampfox Technologies; Mattias Liljeberg; Will Hayes, Swampfox Technologies Unified Communications – Monitoring and Troubleshooting Tools Speaker: Steven Romanelli, ConvergeOne You Could be Losing Time by NOT Using System Manager Speaker: David Franz, ConvergeOne Avaya Desktop Experience Overview (for Avaya and Open SIP Deployments) Speaker: Karen Hong, Avaya; Ronnie LaNasa, Avaya
12:15 – 1:30 PM 2:30 – 4:30 PM 4:30 – 7:00 PM 10:15 – 11:15 AM	Lunch General Solutions	Session Session Session Sexpo "Tuesday Night Lights" Networking Reception Wednesday January 23, 2019 How Understanding Your Caller Behavior Can Help Optimize Your Call Center Operation: A Blue Cross and Blue Shield of Louisiana Case Study Speaker: Walter Rolandi, PhD, Swampfox Technologies; Mattias Liljeberg; Will Hayes, Swampfox Technologies Unified Communications – Monitoring and Troubleshooting Tools Speaker: Steven Romanelli, ConvergeOne You Could be Losing Time by NOT Using System Manager Speaker: David Franz, ConvergeOne Avaya Desktop Experience Overview (for Avaya and Open SIP Deployments) Speaker: Karen Hong, Avaya; Ronnie LaNasa, Avaya Best Avaya Practices in Virtualization in Compute and SAN
12:15 – 1:30 PM 2:30 – 4:30 PM 4:30 – 7:00 PM 10:15 – 11:15 AM	Lunch General 3 Solutions 1000 1001 1002 1003	Session Session Session Sexpo "Tuesday Night Lights" Networking Reception Wednesday January 23, 2019 How Understanding Your Caller Behavior Can Help Optimize Your Call Center Operation: A Blue Cross and Blue Shield of Louisiana Case Study Speaker: Walter Rolandi, PhD, Swampfox Technologies; Mattias Liljeberg; Will Hayes, Swampfox Technologies Unified Communications – Monitoring and Troubleshooting Tools Speaker: Steven Romanelli, ConvergeOne You Could be Losing Time by NOT Using System Manager Speaker: David Franz, ConvergeOne Avaya Desktop Experience Overview (for Avaya and Open SIP Deployments) Speaker: Karen Hong, Avaya; Ronnie LaNasa, Avaya





	1005	
	1005	Avaya and Salesforce – Integrating Voice, Omnichannel, Agent
		Selection & CRM
	1000	Speaker: Valentine Matula, Avaya
	1006	Oceana, Next: Strategy and Roadmap Deep Dives
		Speaker: Joyce Fong, Avaya
	1007	Application of AI, Machine Learning and Deep Learning for Contact
		Center Use Cases: (Architecture Framework with Oceana integration
		and Demo)
		Speaker: Nikhil Deshpande, Avaya
	1008	Deepening the Emotional Customer Connection - Using AI to improve
		the Agent El
		Speaker: Jonathan Alperin, Avaya
	1009	Virtualization Demystified: What It Is and Why You Need It
		Speaker: Alex Morales, Davis, Polk & Wardwell LLP
	1010	Don't Protect Your Data, Make It Worthless - Payment Security
		Strategies to Keep You One Step Ahead of Hackers
		Speaker: Gabriel Harris, Chrysalis; Ruston Miles, Bluefin
	1011	CS1000 Modernization - Deploying Aura Whilst Maximizing Your
		Hardware and Software Investments
		Speaker: Bob Close, Avaya
	1012	Analyze Your Call Center Elite: What Works Best, with Actual
		Programming Examples
		Speaker: Mary Ponto, TeleTraining Services Inc
11:15 – 11:30 AM	Break	
11:30 AM - 12:30 PM	2000	FCC Ruling 17-24 The Unlawful Robocall Weapon
(Breakout Session #11)		Speaker: Larry Bankhead, Providence Health & Services
	2001	Services, Billing, Future Needs and Advocacy
		Speaker: Jayne Hogle, American Heart Association
	2002	Proactive & Predictive VoIP/UC Call Quality Troubleshooting
		Speaker: Tim Titus, PathSolutions
	2003	Avaya Aura Device Services (AADS) - Update on best practices including
		the new Utility services function for Hard Phones
		Speaker: Paul Leatherman, CRI Communication Resources
	2004	Omnichannel Automated Experience: Going Beyond Just IVR
		Speaker: Tore Christensen, Avaya; Jon Haich, Avaya
	2005	Communication Manager Administration: Migrating from ASA to
		System Manager
		Speaker: David Lover, ConvergeOne
	2006	Harnessing AI and Predictive Analytics in the "Cognitive" Contact
		Center
		Speaker: Michael Sisselman, Avaya; Richard Lau, Marriott
	2007	How Automating Communication Management Workflows Drives
		Digital Transformation: A Case Study with HM Health Solutions
		T DISTUTI TI ATISTOTTI ALIOTI. A CASE SLUAV WILLETINE TEALTI SOLULIOUS





		Speaker: David Raanan, Avaya; Matthew Sentz, HM Health Solutions
	2008	Digital Mixology - Collecting the ingredients of Digital Transformation
		and following a recipe to make smarter, more responsive and secure
		solutions leveraging Artificial Intelligence, the Internet of Things, and
		Blockchain.
		Speaker: Steve Forcum, Avaya
	2009	How do You Get from "Here" to "There" in Customer Care in a Large
		Enterprise with Lots of Moving Parts?
		Speaker: Katherine Sobus, ConvergeOne; Jeff Roberts, University of
		Pennsylvania
	2010	Why Voice Biometrics – A Primer
		Speaker: Jeffey Hopper, LumenVox, LLC; Roy Bentley, LumenVox
	2011	Using Domains to Control CM's Selection of Incoming SIP Trunk-Group
		Speaker: John Waber, ConvergeOne
	2012	High Performing Contact Center Benchmarks Everyone Should Know
		Speaker: Mike Tennery, Avaya; Brian Garvis, Avaya
11:30 AM – 1:45 PM	Lunch	
12:35 – 2:50 PM	Solution	s Expo & Experience Theater
3:00 – 3:30 PM	Passpor	t to Prizes
3:30 – 3:45 PM	Break	
3:45 – 5:15 PM	3000	TBD
(Roadmap Session #2)	3001	The Future of UC in the Digital Workplace
		Speaker: Paul Relf, Avaya
	3002	TBD
	3003	How Avaya Enables Afiniti Enterprise Behavioral Pairing
		Speaker: Sheila Higgins, Avaya; Mike Tennery, Avaya
	3004	Avaya Aura Platform Evolutions and Revolutions
		Speaker: Jeffrey Ridley, Avaya
	3005	Avaya Diagnostic Server 3.0: SAL and SLA Mon™: What You Need To
		Know
		Speaker: Sung Moon, Avaya
	3007	IP Office Roadmap
		Speaker: Craig Iwata, Avaya
	3008	Avaya Contact Center Direction
		Speaker: Joyce Fong, Avaya
	3009	Aura 8: Why Cluster your Session Managers
		Speaker: John Waber, ConvergeOne
	3010	Avaya Communications Cloud Roadmap
		Speaker: Bob Camel, Avaya
6:30 – 9:30 PM		osing Party
1		at the Moody Theater